

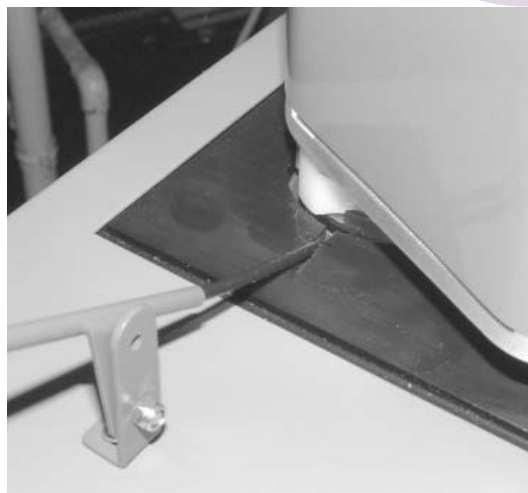
Foss Japan Modifies RVA™ for 'Miniature Pilot Plant' Manufacture of Tofu

Report from Takeshi Yanagisawa, Service Manager, Foss Japan

In Japan, the RVA is being used for tofu analysis using a unique modification to the instrument. When tofu is manufactured, NaCl (salt) is added for coagulation with the soybean milk. To optimise the best time and temperature for the salt addition, the RVA has been modified so the salt can easily be added via a small nozzle.



RVA showing syringe for adding NaCl to the RVA can.



Close-up of NaCl addition.



Meet the people: Cameron Sharpe

After completing a Bachelor in Electrical Engineering at the University of New South Wales (UNSW) in 1999, Cameron worked for four years as an engineer for Pacific Solar, a company undertaking research and development in rooftop photovoltaic systems.

At the end of 2003 Cameron joined Newport Scientific as our Production Engineering Manager. His work includes managing the production of instruments, organising the roll out of research projects into production, the control and budgeting of stock levels and

managing the day to day technical challenges of a production environment that currently produces equipment for more than 20 countries.

Cameron is also currently undertaking a part-time masters in business and technology at UNSW.



NEWS FROM NORTH AMERICA

UPCOMING EVENTS

Trade Shows

We extend a warm invitation to you to talk to both Newport Scientific and FOSS North America experts and learn more about our products and services. We will be available at the following events:

AACC Annual Meeting: 11–14 September 2005, Gaylord Palms Resort & Convention Center, Orlando, FL. See us at booth #620 & 622.

World Wide Food Expo: 26–29 October 2005, McCormick Center, Chicago, IL. See us at booth #S7223.

2006 RVA™ Training Class Schedule

RVA™ Maintenance Training: 18–19 April and 12–13 September 2006, both will be held in Eden Prairie, MN.

RVA StarchMaster™ Maintenance Training: 20 April and 14 September 2006, again both will be held in Eden Prairie, MN.

Training courses are also available on an as-needed basis either at the Foss North America offices in Eden Prairie, MN, or at the customer's location of choice. Please contact Jeanne Nikolas at 800-547-6275 to register or schedule custom training. Visit www.foss.dk for more information.

WHO'S NEW AT FOSS NORTH AMERICA

**BOB WHISLER: BUSINESS MANAGER**

FOSS North America is pleased to announce the addition of Bob Whisler in the role of Business Manager, Milling and Baking. Bob will be responsible for developing the Milling and Baking market segments as well as the Newport Scientific product line in North America. He will be based in Naperville, Illinois.

Bob's background in Chemistry and 30+ years of experience serving the Milling and Baking industries will be a considerable asset to Newport Scientific customers. Bob comes to us from Perten Instruments where he held a similar position. He has been a long-term, active member of AACC, serving on various committees. Bob will further improve an already strong team dedicated to serving the Milling and Baking industries and Newport Scientific customers.

**ANDY GELL: DEDICATED SUPPORT FOR CANADA**

Andy Gell, located at FOSS's technical centre in Brampton, Ontario, is now the point person for all Canadian support questions. Andy has been working with Newport Scientific products for the past 5 years and has 15+ years of experience working with analytical equipment.

**JOHN McCAMMON: SERVICE ENGINEER**

FOSS North America is please to announce the addition of John McCammon in the role of Service Engineer. John will be responsible for technical support and service of all instrumentation lines, including the RVA and doughLAB in the Southwest US.

John brings extensive experience and education in milling and baking along with grain and livestock production. He has served millers and bakers around the world and most recently has been involved in researching the impact of variety and management on the end use functional traits of wheat. This understanding of the challenges facing processors from field or feed lot to dinner plate will enable FOSS to become partners with our customers, supplying analytical solutions to those challenges and adapting to an ever-changing market arena. John holds a degree in marketing along with technical certificates in milling, baking, plant and animal agriculture.